

**BULLIONGOLD FACILITY** 

YOUR PHYSICAL

GOLD INVESTMENT

SERVICE IN

SOUTH AFRICA

## For high security and hard currency, invest a portion of your wealth in Gold.

Invest your capital in an asset that you can rely on. Gold, unlike other investment options such as shares, bonds and cash, has actual intrinsic value. Gold acts as a shield against inflation. During times of economic uncertainty, gold held outside of the banking system offers certainty. Gold is a remarkable risk-diversifier for your portfolio and will help secure your future.

At SA Bullion we offer gold dealing, vaulting and insurance in world-class storage facilities in South Africa. Our clients achieve ownership of physical gold bullion in a highly effective investment service.

### GOLD VS CASH IN THE BANK, THE MODERN STORY

The graph below compares the investment performance of gold vs. cash for both USD (\$) and ZAR (R) investors since the turn of the century.'



Data is based on an initial investment of \$100.000 and R100.000 from 31 December 1999 to 31 March 2020. No fees or bank charges have been considered. The return on cash in the bank assumes monthly compounding of interest at the first month CD rate (US) and the FNB call rate (RSA). Past performance is not an indication of future performance. Source: Profiledata / US Federal Reserve / SA Bullion Research.

### THE VALUE OF 1 OZ GOLD, THE INTER-GENERATIONAL STORY



# THE BULLIONGOLD FACILITY AS THE FOUNDATION OF YOUR INVESTMENT PORTFOLIO

In the BullionGold Facility each client has their own Nedbank call account and Krugerrand account, which they own directly. Clients contribute lump sum or monthly amounts of cash. SA Bullion deals with Rand Refinery to acquire clients' brand new Krugerrands at wholesale prices. These freshly minted Krugerrands are vaulted and insured, and the client receives monthly statements and quarterly reports. Clients can redeem any proportion of their gold holdings at any time and receive full-value pay-out. Clients may also choose to have their Krugerrands delivered to them. A high rate of interest is earned on the cash holdings in the client's bank account.





### **KRUGERRAND**

The BullionGold Facility deals exclusively in 'Bullion Krugerrands' i.e. those Krugerrands that are for purposes of investment in gold bullion (i.e. not 'collectibles'). The Krugerrands are brand new and freshly minted. In South Africa the coins carry legal tender status and are therefore underwritten by the central bank. The Krugerrand carries a price premium due to its high standard of crafting. Owing to its high international brand recognition it enjoys exceptional international acceptability.

The Krugerrand consists of 22 karat gold (916.7 fineness or 91.67% purity). The coin contains one full Troy Ounce of gold i.e. 31.1034768g

In addition to one ounce of gold the Krugerrand contains a small amount of copper to add durability. The total weight of the coin is 33.93g. See www. realkrugerrand.com.

No Value Added Tax is levied by the South African Revenue Service due to legal tender status.

ORDER PRICING

Gold price per Rand Refinery + 3% premium.

Financial advisor fees as agreed between client and financial advisor may apply.

## KEY FEATURES OF THE BULLIONGOLD FACILITY



### **TITLE-OWNED**

Clients own their gold directly. In terms of Deposit Law, SA Bullion is providing safekeeping for Clients' gold while ownership remains with the Client.



### **ASSET DIVERSIFIER**

Gold is unlike any other asset. Physical gold cannot go bankrupt or be mismanaged. Gold requires no trust in anyone or anything.



### **CURRENCY DIVERSIFIER**

Gold is the oldest form of currency known to mankind. It is the one-and-only currency that has maintained its value of 2,000 years.



### **OUTSIDE OF THE SYSTEM**

Physical gold with SA Bullion is not exposed to the financial risks of banks, the credit risks of currencies, or the balance sheets of companies or the political risks of governments. It stands alone.



### SAFE, SECURE AND CONVENIENT

Gold is risky and hazardous to possess. We have that covered for our clients. Furthermore, we take care of full insurance and auditing.



### **ECONOMIES OF SCALE**

For individuals, dealing in gold is expensive. SA Bullion deals in billions of Rands in gold each year. Clients enjoy considerable pricing benefits from the SA Bullion volumes.

## HOW THE BULLIONGOLD FACILITY WORKS



### **OPEN A FACILITY**

Open a Facilty online, via a Financial Advisor, or via the SA Bullion office.



### **ACQUIRE GOLD**

Contribute your funds then leave it to the SA Bullion automated system that interrogates every client bank account every morning. Krugerrands to the maximum extend are purchased on your behalf.



### **GET VAULTED AND INSURED**

Your gold immediately goes into high-security vaulting and always remains fully-insured with underwriting by Lloyds of London.



### **STAY INVOLVED**

You receive a monthly statement and a quarterly report. You may also login for a real-time view of your personal portfolio.



### **MAKE CHANGES**

You may contribute or withdraw cash quickly and easily. Gold holdings may be sold or transferred efficiently by communicating with the office. You don't deal with a call centre. You deal with real people.



### **EXIT**

The BullionGold Facility has no fixed term requirement. You may exit at any time. In the event of death or liquidation, SA Bullion deals with the Executor or Liquidator.

## THE BULLIONGOLD FACILITY ADAPTS TO YOUR NEEDS

### **LUMP SUM**

Make a single contribution of your choice to acquire gold. Subsequent lump sum contributions can be made at any time to add to your gold holdings.

### **DEBIT ORDER**

Enter into a monthly recurring debit order so as to have a structured saving programme and to achieve Rand-Cost Averaging.

### **NO HIDDEN COSTS**

We offer full transparency in pricing and are proud to offer exceptional terms to our clients

1%

### **INITIAL FEE**

Levied on cash
contributions and reduced
or waived on larger sums
(un-intermediated)

3%

### **KRUGERRAND PREMIUM**

The full extent of all charges for the Krugerrand over and above the gold price inclusive of refining, minting and distribution.

1.5%

### **FACILITY FEE**

Fee per annum for dealing, vaulting, insurance and servicing (un-intermediated)

### **KEY TENETS**



### HIGHLY ACCREDITED

The SA Bullion group has a top-level license from the Financial Service Conduct Authority as well as numerous other licenses and approvals that make SA Bullion the most highly accredited gold specialist in South Africa. SA Bullion is committed to high-quality cooperation and compliance with the authorities.



### **WORLD-CLASS SERVICE**

SA Bullion is determined to deliver unbeatable levels of customer service, supported by significant ongoing investment in people and technology. Decent, friendly, and efficient – are our cornerstones.



### **PROUDLY SOUTH AFRICAN**

SA Bullion is proud of its heritage and is an enthusiastic participant in civil society in South Africa. The owner-managers are South African and are determined to make a positive contribution to growth and development of their country and her people.



### **FACILITIES IN SOUTH AFRICA AND INTERNATIONALLY**

The SA Bullion Facilities in South Africa, Dubai and Zurich allow investors to acquire brand new Krugerrands, Minted Bars or Cast Bars directly from highly accredited gold refineries, thereby removing all risk of counterfeit and contamination. Vaulting and insurance are conducted with global leaders.

### **GROUP DIRECTORS**

### **HILTON DAVIES**

B Sc B Com (Hons) ICMQ (Sec Inst of London)

Hilton founded SA Bullion in South Africa in 2005 and is Chief Executive Officer. Hilton was formerly a director in the Allan Gray and Foord investment firms. He is a science and commerce graduate of the University of Cape Town and holds the International Capital Markets Qualification of the Securities Institute of London.





**IMRAN O'BRIEN** 

PG Dip Fin Planning CFP

Imran is group Chief Operating Officer. Imran has had a long career in financial services and has been an SA Bullion executive since 2008. He is a graduate of the University of the Free State.



B Sc B Sc (Hons) M Sc

Helen is group Technology Director and a co-founder. Helen has more than 30 years IT experience in South Africa and Netherlands, having worked in IT consulting firms and academic institutions. She is a science graduate of the University of Cape Town.





**CLINT O'BRIEN** 

B Bus Sc (Hons) PG Dip Fin Planning CFP

Clint is group Financial Director. Clint has spent his career in financial services and has been an SA Bullion executive since 2008. He is a graduate of the University of Cape Town and the University of the Orange Free State.

### COMPANY **DETAILS**

**PROGRAMME MANAGER** 

PROGRAMME ADMINISTRATOR

SA Bullion Management (Pty) Ltd

SA Bullion Investor Services (Pty) Ltd

### **COMPANY REGISTERED ADDRESS**

SA Bullion Management and SA Bullion Investor Services have their registered offices at First Floor, Brickfield Canvas, 35 Brickfield Road, Woodstock, 7925, Cape Town, South Africa

**REGULATOR** 

**BANKS** 

**Financial Service Conduct Authority** 

First Rand Bank & Nedbank Limited

### **CUSTOMER ENQUIRIES**

T +27 21 447 3240 E business@sabullion.com www.sabullion.co.za

### **SA BULLION GROUP COMPANIES**

SA Bullion Management (Pty) Ltd, registered in South Africa
With Company Reg. No. 2005/015617/07 and FSP License No. 21984
SA Bullion Investor Services (Pty) Ltd, registered in South Africa
With Company Reg. No. 2008/002366/07 and FSP License No. 45151
SA Bullion International, registered in Mauritius
With Global Business Licence number C152710 C1/GBL

### E&OE



